

EDC 05

2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
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NON-PROPERTY TAX		2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
401-3140	SALES TAX	\$ 757,921.00	\$ 1,215,880.00	\$ 1,470,234.00	\$ 1,604,285.25	\$ 1,474,767.00	\$ 1,717,288.00	\$ 2,009,226.96	\$ 1,879,650.00
401-3150	MIXED BEVERAGES	\$ 8,733.00	\$ 9,302.00	\$ 9,815.00	\$ 8,945.16	\$ 9,815.00	\$ 2,997.65	\$ 3,996.87	\$ 6,500.00
401-3160	SUBLEASE FROM CHAMBER				\$ -	\$ 3,600.00	\$ 3,150.00	\$ 4,200.00	\$ 4,200.00
TOTAL		\$ 766,654.00	\$ 1,225,182.00	\$ 1,480,049.00	\$ 1,613,230.41	\$ 1,488,182.00	\$ 1,723,435.65	\$ 2,017,423.83	\$ 1,890,350.00

MISCELLANEOUS REVENUE		2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
406-1010	INTEREST	\$ 3,009.00	\$ 9,534.00	\$ 21,643.00	\$ 14,410.32	\$ 12,000.00	\$ 1,389.61	\$ 1,852.81	\$ 5,000.00
406-1060	TRANSFERS IN/OUT	\$ (2,520.00)	\$ -	\$ (99,293.00)	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL MISC REVENUES		\$ 489.00	\$ 9,534.00	\$ (77,650.00)	\$ 14,410.32	\$ 12,000.00	\$ 1,389.61	\$ 1,852.81	\$ 5,000.00

PERSONNEL		2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
510-5101	SALARIES	\$ -	\$ -	\$ 67,679.00	\$ 70,922.89	\$ 74,721.35	\$ 56,265.96	\$ 73,145.75	\$ 73,243.00
510-5111	LONGEVITY	\$ 860.00	\$ 980.00	\$ 1,100.00	\$ 1,220.00	\$ 1,460.00	\$ 1,340.00	\$ 1,560.00	\$ 1,460.00
510-5113	BENEFITS	\$ -	\$ -	\$ 15,154.00	\$ 17,287.29	\$ 19,360.04	\$ 13,799.24	\$ 19,360.00	\$ 18,686.08
PERSONNEL	TOTAL	\$ 860.00	\$ 980.00	\$ 83,933.00	\$ 89,430.18	\$ 95,541.39	\$ 71,405.20	\$ 94,065.75	\$ 93,389.08

CONTRACTUAL SERVICES		2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
510-5201	MEMBERSHIPS, DUES & LICENSES	\$ 5,741.00	\$ 9,419.00	\$ 9,601.00	\$ 19,632.80	\$ 15,000.00	\$ 4,990.68	\$ 6,654.24	\$ 16,000.00
510-5202	AUDIT FEES	\$ 3,000.00	\$ 3,100.00	\$ 3,200.00	\$ 3,300.00	\$ 3,400.00	\$ 3,400.00	\$ 3,400.00	\$ 3,500.00
510-5203	SCHOOLS, SEMINARS, CONFERENCES	\$ 1,247.00	\$ 1,784.00	\$ 1,034.00	\$ 79.00	\$ 3,200.00	\$ 355.00	\$ 473.33	\$ 3,200.00
510-5204	INTL. CONF. SHOPPING CENTERS	\$ 7,528.00	\$ 4,664.00	\$ 8,173.00	\$ 1,928.04	\$ 3,200.00	\$ -	\$ -	\$ 3,200.00
510-5205	BANK FEES	\$ -	\$ -	\$ -	\$ 500.00	\$ 750.00	\$ -	\$ -	\$ 750.00
510-5206	LEGAL FEES	\$ 4,147.00	\$ 2,868.00	\$ 624.00	\$ 1,651.00	\$ 3,000.00	\$ 247.00	\$ 329.33	\$ 5,000.00
510-5207	TENANT IMPROVEMENT								\$ 150,000.00
510-5208	CONC. DESIGN & LAND USE PLANS	\$ -	\$ 7,300.00	\$ 1,781.00	\$ -	\$ 15,000.00	\$ 6,000.00	\$ -	\$ 30,000.00
510-5210	WORKSHOPS & PROMOTIONS	\$ 1,000.00	\$ -	\$ 189.00	\$ -	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
510-5211	MARKETING / TOURISM	\$ 28,178.00	\$ 11,099.00	\$ 17,115.00	\$ 23,376.55	\$ 30,000.00	\$ 21,843.49	\$ 29,124.65	\$ 75,000.00
510-5212	WEBSITE DEV. & MAINTENANCE	\$ 1,050.00	\$ 6,336.00	\$ 9,974.00	\$ 7,929.09	\$ 12,000.00	\$ 1,850.00	\$ 2,466.67	\$ 5,000.00
510-5214	MANAGED SVCS. AGREEMENT	\$ 15,000.00	\$ 11,084.00	\$ 5,524.00	\$ 15,000.00	\$ 30,000.00	\$ 30,000.00	\$ 40,000.00	\$ 36,000.00
510-5215	DEBT SERVICE	\$ 195,000.00	\$ 200,000.00	\$ 323,040.00	\$ 329,210.22	\$ 321,669.00	\$ 321,669.00	\$ 321,669.00	\$ 322,112.00
510-5216	SBLAP GRANTS * & ADMINISTRATION			\$ -	\$ 1,000.00	\$ -	\$ 420,600.00	\$ 420,600.00	\$ -
510-5217	LAND ACQUISITION								\$ 104,000.00
510-5223	BUSINESS IMPROVEMENT GRANT								\$ 50,000.00
510-5224	OFFICE RENTAL	\$ -	\$ 17,031.00	\$ 9,500.00	\$ 9,700.00	\$ 12,000.00	\$ 8,800.00	\$ 11,733.33	\$ 13,200.00
510-5225	OTHSD PARKING LOT LEASE	\$ -	\$ 162.00	\$ 5,169.00	\$ 4,959.85	\$ 5,520.00	\$ 3,927.94	\$ 5,237.25	\$ 6,120.00
510-5228	VISITOR CENTER	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	\$ 1,975.00	\$ -	\$ -
510-5230	MARKETING/CITY EVENTS	\$ -	\$ -	\$ -	\$ -	\$ 110,000.00	\$ 20,893.50	\$ 45,000.00	\$ 64,000.00
Other	CAPITAL IMPROVEMENTS								\$ 25,000.00
CONTRACTUAL SERVICES	TOTAL	\$ 261,891.00	\$ 274,847.00	\$ 394,924.00	\$ 418,266.55	\$ 617,739.00	\$ 846,551.61	\$ 886,687.81	\$ 915,082.00

COMMODITIES		2016-2017 ACTUAL	2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 CURRENT	Y-T-D ACTUAL	PROJECTED YEAR END	PROPOSED 2020-2021
510-5301	OFFICE SUPPLIES	\$ 957.00	\$ 3,037.00	\$ 392.00	\$ 222.04	\$ 2,000.00	\$ 244.62	\$ 326.16	\$ 3,000.00
510-5302	OPERATIONAL EXPENSES	\$ 1,755.00	\$ 15,703.00	\$ 14,093.00	\$ 10,165.71	\$ 8,500.00	\$ 10,148.41	\$ 13,531.21	\$ 15,000.00

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510-5305	COMMUNICATION EQUIPMENT	\$ 235.00	\$ 1,362.00	\$ 1,254.00	\$ 1,098.17	\$ 1,232.00	\$ 767.43	\$ 1,023.24	\$ 1,300.00
510-5326	EXPENSE REIMBURSEMENT	\$ 129.00	\$ -	\$ 168.00	\$ 93.73	\$ 250.00	\$ -	\$ -	\$ 250.00
510-5333	380 AGREEMENT REIMBURSEMENTS	\$ -	\$ 421,727.00	\$ 567,982.00	\$ 606,631.74	\$ 600,000.00	\$ 597,102.66	\$ 796,136.88	\$ 800,000.00
COMMODITIES	TOTAL	\$ 3,076.00	\$ 441,829.00	\$ 583,889.00	\$ 618,211.39	\$ 611,982.00	\$ 608,263.12	\$ 811,017.49	\$ 819,550.00
TOTAL REVENUES		\$ 767,143.00	\$ 1,234,716.00	\$ 1,402,399.00	\$ 1,627,640.73	\$ 1,500,182.00	\$ 1,724,825.26	\$ 2,019,276.64	\$ 1,895,350.00
TOTAL EXPENSES		\$ 265,827.00	\$ 717,656.00	\$ 1,062,746.00	\$ 1,125,908.12	\$ 1,325,262.39	\$ 1,526,219.93	\$ 1,791,771.05	\$ 1,828,021.08
TOTAL OVER & UNDER		\$ 501,316.00	\$ 517,060.00	\$ 339,653.00	\$ 501,732.61	\$ 174,919.61	\$ 198,605.33	\$ 227,505.59	\$ 67,328.92